



**Mission:** The Five Oceans Opener with transition (part 2)

**Mission Authoring Coach:** Bravo

**Mission Goal:** Test The Five Oceans Opener with transition

### **Description:**

I already wrote about how much I HATED canned openers in the accompanying blog post. When I first heard the Five Oceans opener I thought this one may be different because it actually stumped me! When teaching and needing an opener that I could give a beginner, THIS is the one I used. It actually works so well, I still use it. Next week I will share part 2 of the routine stack I use with this.

### Part 2

Adding the second part of this stack to this document, so you have part 1 above.

So the opener got the Pick Up Labs Stamp of Approval, which I knew it would. But how do you transition from talking about the oceans to a DHV? Part 2 of the mission, after the opener is what I came up with. After reading the transition, many should be able to guess what the DHV will be about. So I want you guys to test it that far, then freestyle it on your own after. Part 3 will teach you a sneaky magician's trick that you can use instantly and for tons of other applications, then I will show you how I began to DHV with the topic I hate the most. But it is so effective I had to give in and eventually develop a way to use it, without actually learning anything about it! (because I hate it and am lazy)

### **Rationale:**

Anyone who took 1<sup>st</sup> grade geography should be able to answer this one. Unfortunately I have not had one single person get this correct. I even had a 2<sup>nd</sup> grade school teacher argue this with me insisting there were only four oceans, I felt bad for her students.

This opener is so basic, I have nor have I seen anyone get called out, and every single person in set gets into it when they realize they don't know them either.

### **Instructions:**

The thought of saying a line I really didn't care about almost made me feel sick when starting out. By following this script it will help deal with any problem you think you may run into and open the group.

### **The Five Oceans Opener:**

"Hey guys I know this is going to be the weirdest question you get asked all night, but I need some help. On the drive over here on the radio, they were doing that are you smarter than a 5<sup>th</sup> grader



## THE FIVE OCEANS OPENER ROUTINE STACK PART 2

thing and asked a question, not ONE person could answer it correctly, and I didn't hear the final answer, and it's driving me crazy not knowing, like when you hear a song and can't remember who sings it, but anyways, what are the names of the five oceans?"

....pause

"I know I know, it's stupid, but I could only think of four."

*With this tactic, ripping on how stupid the question is before anyone else can, it is now out there and once I started preemptively ripping on it, no one said it was a dumb question. I also added the song part, because everyone knows how annoying that feeling is, and then can relate to my problem*

*At this point people will begin to name off some oceans. They will repeat names, or say things like the "Mediterranean Sea," I then always point out that is a SEA or that they already said it.*

*So far I have NEVER had anyone correctly name all five. So after they are stumped I will say.*

"Actually guys, I have a confession to make, I actually looked this up on my iPhone a few minutes ago. I felt like an idiot for not knowing them, but thanks to you guys I don't feel alone or so dumb anymore LOL!

Ok here are all the names of the oceans.

Atlantic  
Pacific  
Indian  
Arctic  
And the Southern!"

*This is when everyone looks around and says THE SOUTHERN???*

"Ya the Southern! I actually would have accepted the Antarctic Ocean as well, they actually changed the name of it to Southern and made it official. It's stupid that they changed something like that which we all learned in grade school!"

**That is the end of the opener, next mission I will show you part 2 of the stack.**

### **PART 2**

Last night I used this, and the same issue that I constantly have to deal with popped up again. I would come across people who were 100% sure there were only 4 oceans, and no matter what wouldn't listen to me.

So one night I came up with this to deal with that response.



Wait, there are only 4 oceans, you are wrong, there isn't a SOUTHERN OCEAN! -girl

"Nope, there are five, they actually changed it, so it isn't YOUR fault that you don't know and you got it wrong!

Just like how they changed it and Pluto is no longer considered a planet."

*As soon as I started adding this after the opener, people who before would not budge, started to lighten up and agree that I may be correct. Also every single time I have said this, at least 1 person in the set, usually more, know this fact. So when the group agrees the pressure also helps the person who doesn't believe start to change their mind.*

"Actually it is kind of funny, I remember back in school I actually wrote all the planets down on my shoe and cheated on the test LOL.

Ya, they got rid of Pluto and were going to make a moon a planet, what was the name of the biggest planet? Not Saturn, but....."

*JUPITER!*

"Right, Jupiter, they were going to maybe make one of its moon's a planet but didn't"

*that last line asking about the name of the planet, of course I know it is Jupiter, but I added that to this stack when I noticed sometimes the attention from the set would begin to drop, this would get them back into the conversation and feeling good because they answered it correct, it was so smooth I use it all the time now.*

"Ya, there was a reason I had to cheat on that test, LOL! But the one planet I could always remember was Mars. The reason I could remember Mars is because Mars was Ares, the god of war....."

**That is the end of Part 2, the transition.**

Like I wrote above, you should be able to guess where this is going. So you go from the oceans on Earth, to how things changed since you were in school, to planets, and then name a few. To me this made sense, this is how a conversation would progress and it didn't seem like anything I was saying later was coming out of left field.

I want to see where you guys take it, maybe you will come up with something better than I use. Maybe not. Either way next week I will teach you one of my top secret moves, and another part of this stack that is DHV GOLD!



### Testing The Five Oceans Opener and Transition:

1. Does it open and transition successfully?
2. How difficult is this routine to master?
3. Did you get called out on using this routine?
4. What is the hook point strength of this routine?
5. Rapport building strength?
6. Your PUA-AFC level?
7. Number of times tested?
8. Any additional insight? What did you transition to after this?

### Reason to test:

Great opener that you can always have in your back pocket. Step 1 of a routine stack you can add to your toolbox. Also if you are having trouble opening, a solid and simple opener like this lets you focus on other aspects of pick up you need to work on.

Step 2 lets you move past the opener into a great topic the majority of women love talking about!

### Follow up:

Come back to [www.PickUpLabs.com](http://www.PickUpLabs.com) and post after you test the opener and transition this weekend. Post links to any audio or video you were able to capture. Post your results and your findings on the 1-8 list above and use a 1-5 scale by the end of the day Monday. Tuesday there will be a new post where we crunch all of the data and either give this routine the Pick Up Labs stamp of approval or mark it as unapproved.

Since we are all building this from the ground floor add any addition thoughts in the comment section as well for the routines.